

RIISING TO THE CHALLENGE



Mr Simon Goh & Mr Chan being interviewed for the story.

The Security industry in Singapore is a multi-million dollars business and a key contributor to the GDP of the Republic's economy. It has undoubtedly helped to reinforce Singapore's position as a leading country for investors to lay their foundation for international market reach, making it a truly global city.

In view of its significant role, Singapore Press Holdings ran a special press supplement in MY PAPER on Wednesday, 30 January 2013 to report on the hardware and software of civilian protection. Valiant Security Services Pte Ltd was featured in a key story "Rising to the Challenge" to highlight the importance of training and good customer service in order to provide professional service to local and international clients.

Our 57-year old Security Supervisor Mr. Chan Kwok Hoong was interviewed for the article and he re-affirmed the need to often rely on quick thinking on his feet to handle unexpected

situations. "You must feel the pride in taking care of property and the service you are providing for others. I will always feel satisfied when I have done well" he added.

Mr. Simon Goh, Chairman/CEO of Valiant Group was also interviewed and he added: "The security job is not just about protecting premises anymore. Consumers are now asking for better service, we have to send our staff for hospitality course." In addition, to create different job experiences, Valiant is planning to rotate the security staff within a cluster of sites so that job is monotonous and there is the opportunity to visit other sites.

"To us, the definition of good performance is one that embrace not only the ability to carry out their work professionally and diligently, but are also conscientious, compassionate and caring workers," summed up Mr. Simon Goh in the press article.

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PROMISING SME 500 AWARD 2013



Mr. Simon Goh Chee Kin, Chairman/CEO of Valiant Security Services Pte Ltd, was the recent recipient of "PROMISING SME 500 2013" award, an accolade much respected in the business fraternity.

"PROMISING SME 500 2013" is an initiative by the Small Medium Business Association (SMBA) that promotes and showcases business luminaries in Singapore. Their vision is to build the next generation of business leaders, and by highlighting the enterprising and dedicated business owners of local SMEs in the hope of inspiring budding entrepreneurs of tomorrow.

SMBA works closely with the entrepreneurship societies of our local tertiary institutions to provide assistance for their activities

to encourage the spirit of enterprise, and having good business luminaries in their network gives students access to resources they may otherwise not be able to reach.

In recognizing business excellence, the Promising SME 500 awards is an initiative hall-marked for the Top 500 Promising home-grown SMEs in Singapore and will serve as a national platform in acknowledging companies' achievements.

On receiving this "PROMISING SME 500" award early in the year, Mr. Simon Goh was charged with a renewed entrepreneurial inspiration to propel Valiant Group to greater heights.

THE HONG KONG EXPERIENCE !



Mr Simon Goh sharing a view at the seminar in HK



From Left : Selvi Malar, Simon Goh, Adrian Loo, Mr Patrick Tay (USE Advisor/Member of Parliament) and Michael Loke.



From Left : Simon Goh, Daniel Low & Sunny Mak (Valiant Locks HK Partner)

From 23 - 26 January 2013, a party of four, led by our CEO Mr. Simon Goh, participated in the annual Union of Security Employees (USE) Tripartite Seminar in Hong Kong. Some 45 participants from Security agencies, Ministry of Manpower Congress (NTUC), Employment and Employment and Employability Institute (E2i), Security Union, Singapore (SAS) and

Workforce Development Agency (WDA) attended the 4-day event.

Visits and dialogue sessions were also conducted with the Hong Kong Labor Department, ICAC and G4S Hong Kong. Participants learnt about the manpower issues facing the Hong Kong security profession and the finer intricacies of their security industry.

Foot-Note :

We also took the opportunity to meet up with our Hong Kong partner, Mr. Sunny Mak to follow up on our Valiant Network's 3-in-1 Intelligent Biometric locks and other security-related equipments.

SAS MEMBER COMMITTEE MEMBER

The Security Association, Singapore (SAS) is in its 37th year of existence and recently, at its Annual AGM, a new management Committee was formed to look after the affairs of this much respected Association for two years, 2013 & 2014.

Based on a voting system, the President, Mr. T.Morgan returned as its President for another two-year term. There was much contest for the seats in the Management Committee, and it was with much applause that our Chairman/CEO Mr. Simon Goh was voted in as a Committee Member. This demonstrates his standing in the security industry and a good indication of his ready acceptance by the much more established security agencies.

When asked what were his hopes for SAS, Mr. Simon Goh said that he hoped to actively contribute towards the uplifting of the security industry's visibility and help make a difference to the way security service buyers view our role and contribution towards nation building.



VALIANT GROUP NEW WEB-SITE LAUNCHED

With the rapid expansion of Valiant Group, it was necessary to recreate a new web-site of the individual companies in the group - all hyper-linked to provide a more concise picture of our business scope and activities. All these four web-sites went live from December 2012 to the first week of 2013.

To facilitate our overseas business (particularly China), our web-sites are also created in the Chinese language - and hyper-linked to our English versions. Our complete web-sites addresses are as follows:

www.valiant-group.com



www.valiant-security.sg



www.valiant-network.com



www.valiant-capital.com



www.china-invests.net/sg/valiant-group



FESTIVE CELEBRATIONS

Valiant Group continued its tradition of "EAT" together and once again demonstrated group unity and dynamism through its festive celebration activities.



Simon & family with birthday cake



BBQ chefs hard at work

Birthday BBQ Party

In celebration of our Chairman/CEO Mr. Simon Goh's and his son Aden's double birthdays, a BBQ party was held on 19 December 2012 at Down-Town East Chalet. It was a starry night with food galore and lots of laughter.

Christmas Gathering @ Orchard Towers

Christmas Eve, Monday 24 December 2012 was a special day for Management, staff and guests as Valiant Group celebrated this festive occasion together - as a BIG family. There was a sumptuous spread of Asian, Western and Christmas fare which delighted people of all ages, with special Christmas trimmings. Amidst the heavily decorated Christmas tree, there was a "GIFT EXCHANGE", bringing lots of laughter, cheer and joy as everyone tried their luck to secure a "desired" gift of their choice.



Christmas - Time for Merry-making



Gift Exchange - A highlight for all



Mr Silva, President of USE (middle) gracing our CNY celebrations

Lunar New Year Celebrations

"The Year of The Snake" was heralded in with pomp and pageantry. On 18 February 2013, (9th day of the Lunar new year), two traditional Southern Lions came pounding into the offices of Valiant Group on the 5th and 9th floors of Orchard Towers. On this joyous day, a sumptuous buffet luncheon with "Lo Hei" (Yu Sheng) was enjoyed by management, staff and guests to mark the advent of another year of prosperity. We were honored by the presence of Mr. Silva, President of the Union of Security Employees (USE) and Mr. Mustaffa kamal Bakri, a committee Member of USE.

Amidst the din created by drums and cymbals, the two "auspicious beasts" mingled with the guests and staff - in their full glory. Before the Lions left the premises, they left behind two sets of "Lucky" numbers, "1698" for Valiant Security Services Pte Ltd/Valiant Network Pte Ltd and "5319" for Valiant Capital Pte Ltd.

Sharing Joy @ The Bosses' Homes

On Saturday 16 February 2013, Management and staff of Valiant Group were invited to our Chairman/CEO Mr. Simon Goh's home where his gracious wife Ms Sophia Low hosted an elaborate Steamboat Dinner, accompanied by the traditional Yu Sheng "Lo Hei". The following day on Sunday, our Executive Director of Valiant Capital Mr. Alvin Wee and his wife threw a CNY party in his home where guests were treated to a Lunch Buffet with a wide selection of Asian & International fare which pleased even the most discerning palate.



Lion Dance @ Alvin Wee's home



"Lo Hei" @ Simon Goh's Home



Token of appreciation from Calaticos F.C

SPORT SPONSORSHIP - CORPORATE CHARITY

A firm believer of Corporate Social Responsibility (CSR), Valiant Security rose to the occasion when approached to sponsor \$1,000 for the 5-A-Side Futsal Tournament of the Calaticos F.C. Challenge 2012, held on 2 December 2012 at Sembawang Home Team NS..

The key person involved in the Calaticos F.C. Challenge was Mr. Sundrum Murthy, former Captain and Coach of the Singapore National Football Team.

RECOGNIZING GOOD PERFORMANCE

Valiant places great emphasis on good work and our star performers are duly recognized for their efforts. This scheme is designed as a role model generation exercise and morale boosters for our security officers so that there is a constant sense of pride and belonging in their jobs.

Appended hereunder are the results of our Monthly Best Team & Individual awards recipients:

Team Awards

August 2012 The Trillium	September 2012 The Trillium	October 2012 VIVA	November 2012 IBP, Jurong	December 2012 IBP, Jurong	January 2013 OMS	February 2013 IBP Jurong
The Trillium Team		VIVA Team	IBP, Jurong Team		OMS Team	

Individual awards

September 2012 Goh Cheng Leong	October 2012 Arjunan	November 2012 Chan Kwok Hoong	November 2012 Ms Gohilaveny
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TRAINING BEYOND PLRD REQUIREMENTS

Valiant is a strong advocate for training as part of its efforts to groom and retain talents in the company. Apart from the mandatory training required by PLRD (Police Licensing Regulatory Department, Singapore Police), Security Officers from Valiant are also given 4-monthly refresher training at the site to keep them abreast of new developments, trends and clients' requirements.

This is not all. Valiant Security takes one step further by enrolling selected security officers to attend a "Customer Service" course at the School D'Hospitality Pte Ltd. This course, "INTERACT WITH GUESTS" (assessed by WDA and within WSQ framework) prepares our staff well to handle human inter-action issues and reception work at clients' assignments. Mr. Chan Kwok Hoong, a Security Supervisor is a beneficiary of this advanced training and the benefits can be testified by the numerous letters of commendation from our satisfied client, IBP, Jurong.



VALIANT NETWORK AIMS FOR MARKET REACH

To reach out to the vibrant local market for our Valiant 3-in-1 Intelligent Biometric locks and associated products like CCTV cameras and door peep-holes, Valiant Network commenced its advertising campaign in the local newspapers, The Straits Times (main paper and classifieds sections). Initial response has been encouraging and we have engaged a new Sales Manager, Mr. David Ang to drive the sales campaign.



Mr David Ang

A veteran in the office, electronics & telecommunication equipment and consumer sales industry with more than 37 years experience handling corporate accounts, Mr. David Ang has begun to make important inroads to some major companies.



VALIANT CAPITAL MAKES ITS DEBUT IN SHANGHAI

A group of 14 Representatives from Valiant Capital Pte Ltd, led by Valiant Capital Directors, Mr. Simon Goh & Mr. Alvin Wee attended the 3rd Overseas Property, Immigration & Investment Fair 2013 in Shanghai from 1 - 3 March.

Held at the Shanghai International Convention Center in Pudong, our team made "first-hand" contacts with many promising prospects for our Gold Investment programs. The show ended on a high note as we managed to get a feel of the market potential, established useful business contacts and laid the foundation for our Shanghai Representative Office.

Based on the prospects of this show, a team of Relations Executives and our CEO set off for Shanghai again to follow up on another Investment Exhibition held from 15 - 18 march 2013.



CONGRATULATIONS:

Winners of "Where Are The Balls ?" Contest in Issue 1 :

- (1) \$50/- Bharat Kumar Bava Harji (Heritage View)
(2) \$30/- Karthivan S/O Kalamani (Heritage View)
(3) \$20/- Uthiaprakash A/L Muniandi (The Trillium)

VALIANT GROUP

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Valiant Network Pte Ltd
Valiant Capital Pte Ltd

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 www.facebook.com/ValiantGroupPage

"TRUE OR FALSE" READERS CONTEST

Just tick "True" or "False" to the two following statements about Valiant Group and you could be one of the three lucky employees to win \$50, \$30 and \$20 respectively.

- Q1. Valiant Security Services Pte Ltd was awarded "PROMISING SME 500 Awards 2013". TRUE ☐ FALSE ☐
- Q2. Valiant Group is located in Orchard Towers, 400 Orchard Road TRUE ☐ FALSE ☐

Name	Assignment
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Please mail or fax your entry to: hr@valiant-group.com (Fax : +65 6373 3167).
Closing Date: 15 May 2013.