SAFETY IN VALIANCE

A quarterly newsletter of Valiant Group

IMPARTATION

COMMITMENT

ISSUE 1 - DECEMBER 2012 MCI (P) 117/11/2012

MESSAGE FROM CHAIRMAN/CEO



Valiant Group has just celebrated its full year in the security trade, and I am exceptionally pleased to launch the inaugural issue of our Group's quarterly newsletter, aptly named "MEN OF VALOR" - to reflect our team of security men & women's promise to uphold the integrity of the security profession through commitment to vigilance with bravery and enthusiasm.

Our aim in the long-term is to build Valiant Group (through our two companies Security Services Pte Ltd & Valiant Network Pte Ltd) into a house-hold name and "brand equity" every employee, business partner and investor would be proud to be associated with. We will strive to deliver the highest level of service demanded by our customers, and contribute towards a more secure and conducive security landscape in Singapore, and increase our value chain.

With the undiminished support of customers, business partners and our staff, we are able to grow from strength to strength, and in the first year of operations, we have crossed the \$1.5 million mark in sales. Since our inception, we have gained much industry's acceptance and recognition. We are BizSAFE certified and now working hard on our ISO certification and "Grading" by Singapore Police Licensing Regulatory Department (PLRD) next year, all vital indicators of our total commitment to our pursuit of service enhancement.

In spite of the uncertainty in the global economy, Valiant Group will continue to improve its service quality, grow the business and provide better career opportunities for our employees. We are definitely committed to long-term survival and expansion of our business portfolio, in line with our mission to be the security group of choice in Singapore.

I would like to take this opportunity to express my deep appreciation to all my team players, especially the Security Officers on the ground, Operations Team and Management staff for their undivided efforts in helping to raise the bar of our Group's commitment to service standards.

At this juncture, I am also pleased to announce that Valiant Group has added another member, Valiant Capital Pte Ltd to the brand name. The company, a wealth creation & capital building establishment, was officially opened on 8 November 2012. With this new development, Valiant Group is now ready and better poised to cater to the growing needs of our clients in diverse sectors of the economy through our three companies' range of services.

In this inaugural issue of our newsletter "MEN OF VALOR", I take this opportunity to wish all our business partners, associates, employees and friends, all good tidings in 2012 and the years ahead. We also welcome your comments and suggestions to make this publication a more interesting, exciting and informative communication channel between management and staff of Valiant Group and our valued customers, business partners and friends.

Thank you.



SIMON GOH Chairman / CEO Valiant Group



In This Issue.....

- Companies' Snapshots
- Recommend-A-Friend
- Journey to Vietnam
- "Elite" Mobile Patrol Services
- Good Corporate Citizen
- Valiant Works Hard & Plays Hard
- Festive Celebrations & Staff Bonding
- Branding & Media Exposure
- Opening of Valiant Capital
- Readers' Contest



VALIANT SECURITY SERVICES PTE LTD

Set up in September 2011, Valiant Security is the pioneer company in the Group. Helmed by security veterans with a combined experience of more than 100 years of security management, the team is committed to meeting the high demands and quality standards that the industry entails.

A fully licensed/certified security agency with some 100 security personnel and management/supporting staff, the company provides guarding and protection services to residential, commercial & industrial sectors. Our company mission is to be a leading security player in the market, by continually delivering service excellence, coupled with continuous management & staff training. Our aim is to be able to expand and grow, both in size and market depth and reach.



VALIANT NETWORK PTE LTD

Recognizing the importance of increasing the value chain to clients, Valiant Network Pte Ltd was established four months later in January 2012 as a service extension to provide total solutions combining security manpower services with state-of-the-art networking and communications technologies.

The driving force behind Valiant Network is the combined strength of Valiant Security management team and the experienced technology people in Valiant Network and gadgets of our security & networking products partners. Our main role as a system integrator is to meet the needs of our customers in a most efficient and cost-effective manner, and going the extra mile to offer maximum service flexibility and customer-centric solutions.

INTRODUCING.....



SIMON GOH Chairman/CEO Valiant Group **Simon Goh**, an ex-Police Officer, has gained highly valuable business insight through numerous past and existing work experiences that involve planning, research, co-ordination, investigation and monitoring in security/ IT audit during his tenure with the Singapore Police Force (SPF) & Legend Security Services. His numerous awards and commendations during his time in SPF also reflect his strong personal commitment, devotion and integrity.



MICHAEL LOKE
Executive Director,
Valiant Security
Business Development
& Operations

Michael Loke has 20 years of experience in the property industry since 1990 and is well known in the industry. His last recent appointment was with Securitas Security (formerly Legend Security) as a Business Development cum Operations Director. In all his work experiences, he has proven capable of professionally managing all the day-to-day work aspects of residential, commercial and industrial estates.



ADRIAN LOO
Executive Director,
Valiant Group
Corporate/Marketing
Communications

Adrian Loo Leak Tiang was formerly the CEO of a local advertising agency, with 25 years of experience in branding, media relations, and multi-media productions. He has worked in media-related industries in Singapore and overseas (China, Australia, Thailand and Malaysia) and travelled extensively for business and leisure. Adrian spent the last four years with Legend Security Services and Securitas Security Services (Singapore), as Director of Corporate Communications. Adrian graduated with a Masters of Business Administration Degree (MBA) from Oklahoma City University, USA. He also studied in London (United Kingdom), majoring in Marketing and Business Administration and attended professional courses in USA and Switzerland.

RECOMMEND-A-FRIEND & GET A REWARD

As more customers entrust Valiant Security with their security management contracts, there is an emergence of an urgent need to increase our workforce to meet our service obligations, with the enlarged clientele base. However, the tight labor market for professionally trained security personnel in Singapore continues to put pressure on all security agencies. In response to this, we have introduced a "Recommend-a-Friend & Get a Reward" scheme since the middle of this year.

For every successful employee recruited (who stay on the job for more than 3 months), we reward our existing staff who made the recommendation with a \$100 cash reward and \$50 to the new recruit. To date, Valiant Security has recruited a good number new staff through this scheme.

Come, all Security Staff, participate in this scheme and create a "Buddy" atmosphere in the company and receive a cash reward!





R.SELVAMALAR (SELVI) Director of Human Resources Valiant Group

R Selvamalar (Selvi) first started her career with Legend Security Services Pte Ltd in 1997 as an Administrative Executive. During her tenure, she was a key staff member in personnel administration at Legend. She later gathered solid working experience while working as HR Executive with the company. Selvi received numerous awards (e.g. NTUC CBF Model Partnership Award 2010 and Long Service Award) and has always been looked upon as a role model to her colleagues, especially among the female employees.



MICHAEL CORNELIOS Managing Director Valiant Network

A veteran in the systems & networking arena, **Michael Cornelios** has extensive experience in audio & video editing, computer software and sound recording & engineering. He is also well trained in administration matters in the hospitality, ship building and marine industries. Michael earned several diplomas in sound recording engineering, production management, computer appreciation and database management conferred by prestigious Schools & Institutions from USA & UK. Prior to joining Valiant Network, Michael was the Operations/Project Manager at One Systems Technologies Singapore Pte Ltd.



ANN THAM Business Development Director Valiant Network

Ann Tham boasts of more than 19 years working experience, of which the past 9 years were with an automobile company, Ethoz Group (Formerly known as Orix Car Rental), as a Relationship Manager, responsible for sales and business development. And a further 10 years in various administrative and accounting roles with CPG Facilities Management and Kawell Universal Renovation firm.



T. SUTHAHAR System Manager Valiant Network

Suthahar graduated from Anna University, India with a Bachelor Degree in Information Technology. His work experience include 4 years in Mercury Systems India and Onesystems Technologies Pte Ltd, Singapore. Suthahar has also undergone technical certification in networking at Sansbound Solution Pvt Ltd, India and CISCO Singapore. His area of expertise includes routing & switching. Suthahar is a pioneer member of the management team when he joined Valiant Network in January 2012.



T. DINESH KUMAR System Administrator Valiant Network

Prior to coming to Singapore to join Valiant Network, **Dinesh** was working in Administration & Networking in DBP World, Kebel Ali, Dubai for 5 years. After graduating from Madras University/Thiruvalluvar Arts & Science College with a Bachelor of Science Degree (Computer Science), he worked as a Business Support Executive in Amnet India Pvt Ltd from 2004 - 2007. Dinesh also attended a CCNA course (networking) with Sansbound Solution Pvt. Ltd/CISCO.



CHERIE CHEE Sales & Marketing Manager Valiant Group

Cherie Chee has more than 10 years of experience in Administration and Memberships Acquisition for portal projects. She has involvements in catering lifestyles services to members' and events such as NS Portal, ONE.MOTORING, 50Plus and Yoursingapore.com.

JOURNEY TO VIETNAM

Valiant Security participated in the annual USE (Union of Security Employees) Tripartite Seminar, held in Ho Chi Min City, Vietnam from 1 - 4 March 2012. The seminar witnessed the gathering of 26 mangement representatives from security agencies as well as tripartite partners from Ministry of Home Affairs (MHA), Ministry of Manpower (MOM), Security Industry Regulatory Department (SIRD), Singapore Workforce Development Agency (WDA), Security Association, (Singapore) and the Association of Certified Security Agencies.

During the seminar, the participants tackled various issues and struggles faced in the industry. Many solutions were identified to attract young talent, shorten long working hours, raising wages/productivity and the shortage of manpower.



VALIANT NETWORK ROAD-SHOW

In an effort to market our Valiant Intelligent Biometric locks and other associated products like CCTV cameras, Valiant Network participated in a road-show in HDB Hub in Toa Payoh from 1 - 5 October 2012. As part of a house-hold consumer exhibition. the fair attracted a large crowd of white-collar workers, housewives, retirees and the public at large throughout the 5 days. Our booth was well received by visitors who displayed interest in our offerings.





ALI ATAN
Operations Manager
Valiant Security

Ali Atan has amassed some 17 years of security experience and obtained a Diploma in Police Management Studies. He was an ex-Regular Police Officer from the Republic Singapore Police Force (1990 - 2005). After leaving the Singapore Police Force, Ali garnered commercial security experience with companies like Pico Guards, Evtec Management Services and Chubb Singapore. Prior to joining Valiant Security Services Pte Ltd as Operations Manager, Ali was the Operations Manager at Force One Security.



SIVA KUMAR Operations Executive Valiant Security

Siva Kumar became a member of the Valiant Security Services Team in 2012 after accumulating 7 years of hands-on experience in the security trade. He came to Singapore in 2005 and joined Legend Security Services Pte Ltd as Security Officer and moved up the rank and file to become Team Leader and subsequently Security Supervisor. In 2008, he won the prestigious and much-coveted "MAY DAY MODEL WORKER AWARD", conferred by NTUC. Siva also gained greater exposure at Henderson Security and Securitas Security Services.



K. SATHISH Deployment Executive Valiant Security

K. Sathish has some 3 years of experience in the Security industry, starting off with Legend Security Services Pte Ltd (known today as Securitas Security Services Pte Ltd). At Valiant Security, Sathish's present role is to ensure the smooth deployment of security personnel to the allocated sites on a daily basis. He also liaises with the Operations Team on any irregularities, and forecasts, plans and arranges for off days and relief officers for the affected sites as necessary. In addition, he provides support in handling complaints and any other operational issues.



S. RAMASAMY Head of Training Valiant Security

S Ramasamy started off his career as a regular (Master Sgt) with the SAF. For the first 28 years, he had held various vocations in the Army. He was awarded with SAF Long Service & Good Conduct Medal. From 2004 - 2011, he started off his second career in the Security industry with several Securities agencies as a Training Officer. Being a certified trainer and also given his good working knowledge and experiences gathered over the years, he will be able to ensure that Valiant Security Services provides the highest quality of training standards to all our clients and security staff.



P. SARASU Human Resource Executive Valiant Security

Sarasu is not a new comer to the security industry, having worked for more than 13 years with security agencies like Delta Investigation & Security Services (Admin Officer), Legend Security Services (Payroll Assistant), and Reliance Security Services (Admin Officer). Sarasu brings with her a wealth of experience in HR administration and operation.



ANANTHI PALANIAPPAN Payroll Executive Valiant Security

Anathi Palaniappan has a Bachelor Degree in Finance / Accounting / Banking from Universiti Utara Malaysia. Anathi's experience in the security field included 4 years (2007 to 2011) with Legend Security & Securitas Security Services in the Operations Department. At Valiant Security, she now works closely with the Operations Team to provide support for daily attendance, payroll matters, PLRD screening, work permits and operations issues.

"ELITE" MOBILE PATROL SERVICES

In view of the sharp shortage of security manpower in Singapore, Valiant has come up with its own "Elite" Mobile Patrol Services which is designed to be cost-effective, efficient and fast. It can also be customized to meet individual client's operational needs and budget.

Valiant "Elite" Mobile Patrol provides a markedly low cost security solution. It is an economical alternative for small and medium-sized businesses, or clients with less need for a huge security manpower force, by using mobile patrol as well as security and service checks for specified areas of their premises.

Combining security manpower with technology, our patrol and monitoring capabilities are in alliance with CCTV surveillance, alarm monitoring, verifications and response to emergencies - making our mobile patrol service a most economical and attractive security management offering.



BRANDING & MEDIA EXPOSURE

Branding can make or break a company and recognizing its importance, efforts are being concerted in promoting Valiant brand equity. In this connection, the Valiant brand name is further boosted by numerous editorial stories in various local media platforms in recent months.

- The Sunday Times on 22 July 2012 under "INVEST"
- ✓ SAS (Security Association, Singapore) 36 Anniversary Souvenir Magazine
- → HOME IMPROVEMENT Magazine (September 2012 issue)
- Interviewed by MediaCorp Channel 5 & 8 on 9 October at the Security Industry Conference 2012











More branding & publicity materials will be rolled out as we move along in the months ahead to educate our clients, business partners and the public of Valiant Group's presence in Singapore.









FESTIVE CELEBRATIONS & STAFF BONDING

Valiant Group has once again lived up to its name of a "caring employer" by organizing various festive celebrations & staff bonding sessions.



Year-End Double-Celebrations

A big "makan Session" was held in Valiant office on Friday, 30 December 2011 to herald in the New year and to celebrate Valiant Security's attainment of the License to operate a security agency from PLRD, Singapore Police Force. There was much pomp and pageantry as staff members mingled with management and guests.



Chinese New Year -Yu Sheng for Good Luck

To welcome the "Year of the Dragon" and a bountiful year, a traditional Lion Dance troupe came pounding at Valiant Headquarters on 6 February 2012 (15th day of the Lunar New Year). A sumptuous buffet luncheon with "Lo Hei" (Yu Sheng) was enjoyed by staff and guests amidst the din and merry-making to mark the advent of another year of prosperity.



"EAT" - EAT ALL TOGETHER program

A strong advocate of corporate bonding, our CEO Simon Goh makes sure that social interaction amongst staff, management and clients is a regular feature in the company's calendar. A series of "EAT" sessions & karaoke nights were organized to reinforce group dynamics, team spirits and staff bonding.

GOOD CORPORATE CITIZEN

In the spirits of giving and sharing , Valiant Group Chairman/CEO Mr Simon Goh makes it a point to give back to society what he gains from it. Now that he is little more financially stabilized, he aims to do as much charity work as possible. This helps to keep him in balance and reminds him of the less fortunate people in the world.

For a start, Valiant Network is donating and installing free bio-metric Intelligent locks to St. Andrew's Autism Centre (SAAC). In addition, Valiant will pledge \$100,000 to SAAC from the proceeds of the sales of 2,000 locks. (\$50 will be donated for each lock sold). This charitable initiative will be extended to other old folks homes, charities and needy families. The first batch of biometric locks have been installed in SAAC in September. Valiant is also in negotiation with a local Chinese newspapers to help another Charitable Organization on this scheme.

In addition, Valiant Group will also start bursaries and scholarships for its security employees' children and expand their opportunities for better education.



VALIANT SECURITY WORKS HARD & PLAYS HARD

Valiant believes in the saying "All work and no play makes Jack a dull boy", so a team of Valiant Security footballers "Valiant FC" was assembled for the SII 6-a-side Soccer Tournament, held on Saturday, 3 November 2012 at the Temasek Polytechnic Sports Complex.

Organized by the Security Industry Institute of Singapore (SII) to foster closer working relationship and bonding between security companies and corporate partners of SII, the event attracted a total of 20 strong and highly competitive teams fielded by various licensed security agencies and working partners.

The weather was perfect as the teams took to the field and battled out their soccer skills. Pitting against some highly practiced footballers of competing teams, Team Salto, KSD FC, Sentosa & Certis Cisco A, our young, enthusiastic and able-bodied Valiant Security boys put up a strong fight and went to the semi-finals, ending up in 4th position. The Champion trophy was taken home by Certis Cisco.



OFFICIAL OPENING OF VALIANT CAPITAL PTE LTD

8 November 2012 marks a new mile-stone in the history of Valiant Group with the official opening of Valiant Capital Pte Ltd new office on the fifth floor of Orchard Towers, in the heart of the tourist belt.

A wealth creation & accumulation company, Valiant Capital provides capital building opportunities for corporate & private individuals through our gold, gems and fine jewellery trading programs/platforms. Our business model is designed to be sustainable and scalable and helps customers who wish to substantially multiply their financial power.

At Valiant Capital, we position ourselves as a strong entity, dedicated and committed to ensuring that our customers' financial wealth is not eroded through unworthy deals, poor regulations and mismanagement. Our team of "Relations Executives and Officers" will work closely with clients to create and accumulate wealth for them and sustain their level of comfort and confidence.



VALIANT GROUP

Valiant Security Services Pte Ltd Valiant Network Pte Ltd Valiant Capital Pte Ltd

CORPORATE HEADQUARTERS
400 Orchard Road
#09-05 Orchard Towers
Singapore 238875

Tel +65 6737 3177 Fax +65 6737 3167 Email enquiry@valiant

il enquiry@valiant-group.com

www.valiant-group.com

f www.facebook.com/ValiantGroupPage

"WHERE ARE THE BALLS?" CONTEST

On 3 November 2012, Valiant Security fielded a team to participate in the first-ever SII (Security Industry Institute) 6-a-side Soccer Tournament at Temasek Polytechnic Sports Complex. Pictured here are some of our footballers in action. Just put a cross "X" on the respective spots in the photographs which you think the balls are on the field and you could be one of the three lucky employees to win \$50, \$30 and \$20 respectively.





| Name | Assignment |
|---------|------------|
| INAITIC | Assignment |

Please mail or fax your entry to: hr@valiant-group.com (Fax: +65 6373 3167). Closing Date: 15 January 2013.